

Appendix B

Colgan Air, Essential Air Service at Keene, New Hampshire, and Rutland, Vermont

	Keene	Rutland	Total
Distances to Boston	74	127	
Passengers	1,000	9,600	10,600
Fare	\$55	\$70	
Total Revenue	\$55,000	\$672,000	\$727,000
Flight Hours 1/			1,958
<u>Expenses:</u>			
Flying Ops. @ \$94.46/hr.			\$184,953
Fuel @ 126.50/hr 2/			\$247,687
Maintenance @ \$181/hr.			\$354,398
Aircraft 3/			\$426,228
<u>Insurance 4/</u>			<u>\$105,000</u>
Direct Expense			\$1,318,266
Pax. Rel. @ \$12.12/pax.			\$128,472
Rev. Related @ 6.3%			\$45,801
Keene Station			\$73,984
Rutland Station			\$86,068
Boston Station			\$214,318
G & A @ 10.9%			\$203,493
<u>Marketing @ EAS point & Hub</u>			<u>\$45,920</u>
Indirect Expense			\$798,056
Total Oper. Exp.			\$2,116,322
<u>Return at 5%</u>			<u>\$105,816</u>
Total Econ. Cost			\$2,222,138
Annual Subsidy Need			
97% completion			\$1,495,138

1/ RUT-BOS: 36 flts./week x 52 weeks x 40 min. x .97/60 = 1,211 hrs.

EEN-BOS: 24 flts./week x 52 weeks x 26 min. x .97/60 = 525 hrs.

EEN-RUT: 12 flts./week x 52 weeks x 22 min. x .97/60 = 222 hrs.

2/ 115 gph x \$1.10/gallon plus oil.

3/ 1 aircraft assigned.