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Swanson, Brian <OST>

From: Joel Raymond [jraymond@commutair.com]
Sent: Monday, October 30, 2006 1:36 PM
To: Adk Airport
Cc: Devany, Dennis <OST>; Swanson, Brian <OST>; 'Andy Price'; 'Dan Pelletier'
Subject: RE: Meeting

*Request of CommutAir to Alter the
Essential Air Service Pattern of Service
at Saranac Lake/Lake Placid*

Chris,

Good to speak with you about how we can work together to improve the service and boardings at SLK. As discussed we'd like to bring back the ALB service on two flights and have the other continue to go to BOS. In an effort to promote the "new" ALB service we are willing to offer a \$25 one-way promotional fare (through the end of FEB 2007) as well as provide \$10K in marketing monies to promote same. As you know we propose to make this change in line with our next schedule change effective early December.

Please provide Mr. Dennis DeVany, please Cc. Brian Swanson, an email supporting the change for two flights to ALB and we'll take care of the rest.

Regards,

Joel

Joel T. Raymond
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