

**BEFORE THE
DEPARTMENT OF TRANSPORTATION
WASHINGTON, D.C.**

_____)	
Application of)	
)	
TAMPA CARGO S.A. for an Exemption)	OST-2004-18910
from 49 U.S.C. 41301)	
_____)	

**REPLY OF TAMPA CARGO S.A.
TO ANSWER OF ATLAS AIR**

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August 26, 2004

**BEFORE THE
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**REPLY OF TAMPA CARGO S.A.
TO ANSWER OF ATLAS AIR**

On August 16, 2004, TAMPA CARGO S.A. (“TAMPA”) filed an application for an exemption to engage in scheduled cargo operations between Miami and Colombia, via Ecuador, and between Miami and Colombia, via Peru.

On August 18, 2004, Atlas Air, Inc. (“Atlas”) filed the only answer to date on TAMPA’s application. TAMPA respectfully submits this reply to Atlas’s Answer, and urges, for the reasons set forth in the application and herein, that TAMPA’s application be granted.

1. Atlas noted that it did not oppose TAMPA’s application as long as the Government of Colombia permits U.S. carriers to triangulate south of Colombia, *e.g.* to Ecuador. Atlas correctly noted that the Colombian Government’s triangulation policy, which forbids triangulation south of Colombia unless there is some economic opportunity for Colombian carriers in the operation, is being relaxed.

2. TAMPA has been urging the Government of Colombia to relax the triangulation policy for some time, and has previously mentioned its efforts to do so (see, *e.g.*, TAMPA Reply to Arrow Air, Inc., Docket OST-03-15126, May 20, 2004, at 4).

3. As TAMPA noted in its application, Florida West has already been granted authority to operate on a Miami – Guyanquil/Quito – Bogotá/Medellin – Miami routing. TAMPA understands that both Arrow Air and Atlas have recently filed applications to triangulate on routes to Colombia¹ and that a hearing was held on both applications on August 20, 2004. TAMPA did not oppose either application.

4. Since Florida West is already operating on one of the routes that is the subject of TAMPA's application, the Department should act swiftly to grant the exemption authority so that TAMPA may effectively compete with U.S. carriers.

WHEREFORE, for the foregoing reasons, TAMPA respectfully renews its request that the Department grant its application for an exemption to provide scheduled foreign air transportation of property and mail between Miami, on the one hand, and Colombia, on the other, via Ecuador, in both directions, and between Miami, on the one hand, and Colombia, on the other, via Peru, in both directions, as more fully described in its August 16, 2004 application.

Respectfully submitted,



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August 26, 2004

¹ Atlas has applied for Miami – Guayaquil/Quito – Bogotá/Medellin – Miami and Miami – Bogotá/Medellin – Guayaquil/Quito – Miami. Atlas has applied for Miami – Quito/Guayaquil – Bogotá.

Certificate of Service

I hereby certify that a copy of the foregoing Reply of TAMPA CARGO S.A. to Answer of Atlas Air, Inc. was, this 26th day of August, 2004, served via electronic mail upon the persons named below:

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