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OST-2003-15553-18
CORRESPONDENCE

TELEPHONE (304) 536-7800
FACSIMILE (304) 536-7874
<http://www.greenbrier.com>
E-Mail: jack_damioli@greenbrier.com

THE

Greenbrier

300 WEST MAIN STREET · WHITE SULPHUR SPRINGS · WEST VIRGINIA 24986

JACK G. DAMIOLI
GENERAL MANAGER

December 16, 2003
White Sulphur's 225th Year

Mr. Dennis J. DeVany, Chief
EAS & Domestic Analysis Division
Office of Aviation Analysis
U.S. Department of Transportation
400 Seventh Street, SW
Washington, D. C. 20590

Dear Mr. DeVany:

The purpose of this letter is to confirm The Greenbrier's position concerning essential air service to Greenbrier Valley Airport, located in Lewisburg, West Virginia. As I am sure you are aware, the majority of the travelers to/from the Greenbrier Valley Airport are guests of The Greenbrier and year around air service is extremely important to The Greenbrier's future. Being in such a rural area, it is critical The Greenbrier have year around daily service in order to compete in the very competitive luxury resort business.

It would be our sincere hope that you would give serious consideration to Option #4 which consists of seven round trips each week to Charlotte, five each week to Washington's Dulles International Airport, and two each week to Pittsburgh. These three areas are our primary markets for our clientele, as well as the essential connecting cities for clients traveling from other destinations, both domestic and international. We have and will continue to invest significant marketing dollars in all of these markets to support this service.

Thank you for considering our request and if I may be of any assistance, please let me know.

Sincerely,

Jack G. Damioli

JGD/iv

- c: Mr. Scott Lyon, Vice President of Planning, Mesa Air Group, Inc.
- The Honorable Robert C. Byrd
- The Honorable John D. Rockefeller, IV
- The Honorable Nick Rahall
- Ms. Sharon Rowe

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