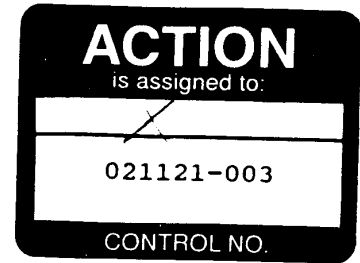




GREATER CINCINNATI
CHAMBER OF COMMERCE



Michael Fisher
President and Chief Executive Officer

November 12, 2002

The Honorable Norman Y. Mineta
Secretary of Transportation
U. S. Department of Transportation
400 Seventh Street, SW
Washington, D.C. 20590

Re: Delta Air Lines Marketing Agreement with Northwest and Continental.

Dear Secretary Mineta:

In today's challenging aviation marketplace, preserving competition and protecting airline jobs are key public interest concerns. The proposed marketing arrangement between Delta Air Lines and Northwest and Continental will do exactly that. Accordingly, we urge you to allow this alliance to proceed without delay.

The Cincinnati/Northern Kentucky Airport is a key Midwestern hub for Delta. However, it is relatively small compared to nearby competing hubs -- such as Chicago/O'Hare -- which serves as a major hub for the Nation's two largest carriers. The proposed agreement will enhance competition in the Midwest region by enabling Delta, Northwest and Continental each to offer a greater array of destinations and to compete in larger numbers of city-pairs nation wide. Successful implementation of the alliance will also serve to protect jobs and employment in the Cincinnati/Northern Kentucky region during this difficult period.

Delta and its partners will remain independent competitors. Thus, the marketing agreement will allow each carrier to expand its own competitive offering, producing greater consumer benefits. For these reasons, we urge you to assist the rapid implementation of this important and pro-competitive alliance.

Sincerely,

Copy: Senator Voinovich

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