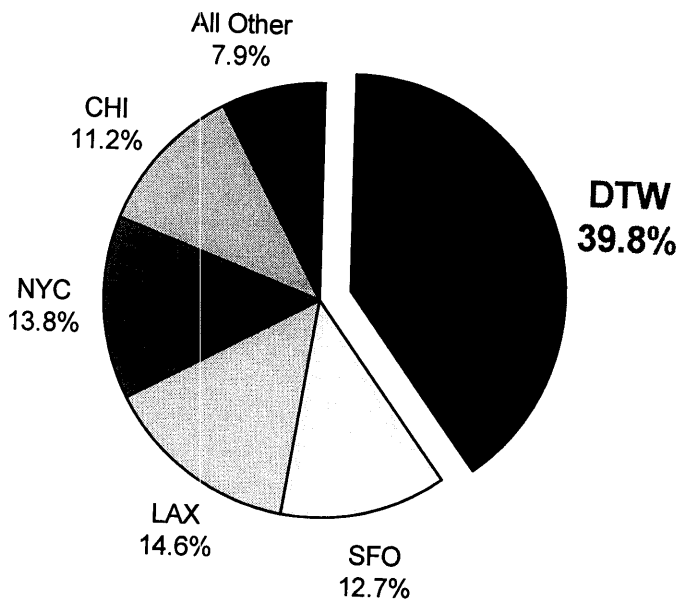
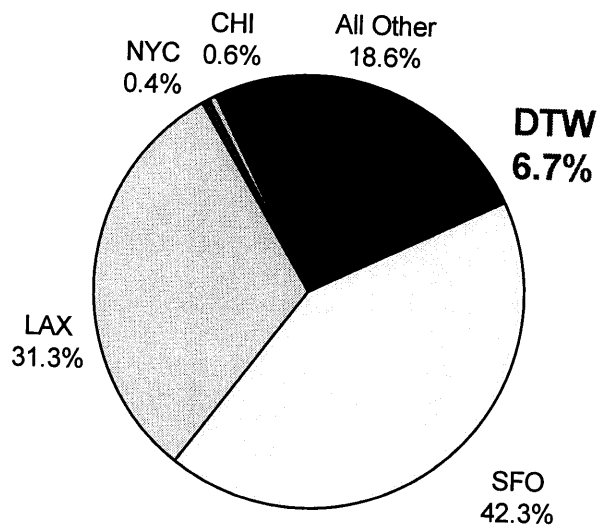


Detroit is the Preferred Gateway for US-China O&D Passengers in the Eastern and Midwestern States

Eastern/Midwestern States



Western States



Note: Excludes Non-Mainland Points: Hong Kong, Hawaii, Guam and Other U.S. Pacific Territories

Source: U.S. DOT, O&D Databases, YE 3Q 1998

Detroit is the Preferred Gateway for US-China O&D Passengers in the Eastern and Midwestern States

State	China O&D Passengers by US Gateway					
	DTW	SFO	LAX	NYC	CHI	All Other
States More Conveniently Served by NW/Detroit						
New York	22.8%	12.4%	11.9%	45.6%	4.2%	3.1%
Illinois	24.6%	12.4%	18.2%	1.2%	39.2%	4.3%
Michigan	81.3%	3.5%	5.2%	1.0%	4.3%	4.8%
District of Columbia	33.4%	18.5%	20.7%	10.1%	9.5%	7.7%
Florida	33.1%	19.6%	27.7%	4.2%	5.2%	10.3%
Massachusetts	36.0%	20.1%	21.1%	9.4%	7.1%	6.4%
Pennsylvania	47.2%	12.9%	9.8%	8.8%	16.7%	4.6%
Minnesota	56.8%	4.2%	7.9%	1.3%	3.6%	26.2%
Ohio	49.1%	8.8%	14.0%	1.7%	17.0%	9.3%
Georgia	32.4%	18.3%	22.4%	2.0%	6.3%	18.6%
Missouri	42.0%	20.7%	19.4%	0.8%	9.0%	8.0%
North Carolina	50.0%	8.6%	11.8%	4.4%	17.4%	7.7%
Tennessee	46.7%	8.5%	18.6%	2.2%	7.8%	16.3%
Wisconsin	61.3%	5.0%	4.0%	0.2%	12.3%	17.1%
Indiana	53.6%	13.4%	8.8%	1.4%	16.5%	6.4%
Maryland	47.5%	15.7%	10.7%	13.2%	7.4%	5.5%
Louisiana	40.4%	24.7%	19.1%	0.8%	3.4%	11.6%
Virginia	52.4%	7.5%	11.0%	6.6%	18.2%	4.2%
Connecticut	43.7%	11.5%	5.4%	8.8%	23.1%	7.5%
Iowa	41.6%	11.0%	11.9%	0.4%	20.1%	15.0%
Oklahoma	20.5%	22.3%	26.9%	2.6%	2.7%	24.9%
Alabama	32.2%	16.7%	26.0%	0.0%	6.8%	18.3%
Kentucky	65.3%	7.7%	15.2%	0.7%	3.4%	7.7%
South Carolina	39.5%	4.5%	27.5%	4.6%	1.5%	22.3%
Rhode Island	56.2%	4.5%	5.9%	11.3%	22.0%	0.0%
Arkansas	30.0%	14.0%	14.6%	0.0%	3.5%	37.9%
Mississippi	49.1%	4.1%	19.0%	0.0%	0.0%	27.7%
Kansas	18.0%	34.3%	11.0%	0.0%	25.9%	10.8%
West Virginia	55.1%	14.0%	7.5%	6.8%	9.9%	6.5%
New Hampshire	23.1%	4.0%	15.5%	0.0%	53.4%	4.0%
Maine	19.3%	22.5%	0.0%	0.0%	49.1%	9.2%
Vermont	56.8%	5.4%	0.0%	10.8%	16.2%	10.8%
New Jersey	0.0%	0.0%	0.0%	100.0%	0.0%	0.0%
Nebraska	34.5%	17.0%	22.0%	1.1%	16.4%	9.1%
North Dakota	44.0%	25.6%	3.0%	0.0%	6.0%	21.4%
South Dakota	63.4%	13.1%	10.4%	0.0%	2.6%	10.4%
Subtotal NW	39.8%	12.7%	14.6%	13.8%	11.2%	7.9%

Detroit is the Preferred Gateway for US-China O&D Passengers in the Eastern and Midwestern States

China O&D Passengers by US Gateway

State	DTW	SFO	LAX	NYC	CHI	All Other
States More Conveniently Served by UA/San Francisco						
California	0.5%	47.0%	37.9%	0.5%	0.1%	14.0%
Texas	24.8%	34.5%	22.2%	0.5%	1.6%	16.4%
Washington	0.4%	29.0%	11.5%	0.3%	0.2%	58.6%
Colorado	13.0%	51.7%	29.7%	0.2%	0.5%	5.0%
Oregon	0.0%	47.6%	23.3%	0.0%	0.0%	29.1%
Arizona	1.5%	36.7%	52.0%	0.0%	1.9%	7.9%
Utah	0.5%	44.7%	36.3%	0.5%	2.0%	16.0%
Nevada	0.6%	41.4%	49.6%	0.0%	0.7%	7.7%
Nebraska	34.5%	17.0%	22.0%	1.1%	16.4%	9.1%
New Mexico	17.4%	38.1%	16.9%	0.0%	0.0%	27.5%
Idaho	0.0%	69.3%	11.0%	0.0%	2.2%	17.5%
South Dakota	63.4%	13.1%	10.4%	0.0%	2.6%	10.4%
North Dakota	44.0%	25.6%	3.0%	0.0%	6.0%	21.4%
Montana	18.6%	35.9%	0.0%	0.0%	0.0%	45.5%
Wyoming	0.0%	70.0%	10.0%	0.0%	0.0%	20.0%
Subtotal UA	6.7%	42.3%	31.3%	0.4%	0.6%	18.6%
Grand Total	29.0%	22.3%	20.0%	9.5%	7.8%	12.7%

Note: Excludes Non-Mainland Points: Hong Kong, Hawaii, Guam and other US Pacific Territories

Box indicates gateway with highest passenger share.