

**BEFORE THE
DEPARTMENT OF TRANSPORTATION
WASHINGTON, D.C.**

Application of)
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)
 DELTA AIR LINES, INC.) **Docket OST-00-7104**
)
 for a Colombia frequency allocation)
 (Atlanta-Bogota))
)

Application of)
)
)
 DELTA AIR LINES, INC.) **Docket OST-97-3218**
)
 under 49 U.S.C. §§ 41102 and 41108 for a)
 Certificate of Public Convenience and Necessity)
 (Atlanta/New York-South America; U.S.-Belize))
)

REPLY OF DELTA AIR LINES, INC.

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April 20, 2000

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REPLY OF DELTA AIR LINES, INC.

In reply to the answer of Continental submitted in the above-captioned Dockets, Delta hereby incorporates by reference its answer to Continental's Houston-Cali application in Docket OST-00-7186 (copy attached). For all the compelling reasons stated therein, the Department should immediately issue a Show Cause Order awarding Delta the seven available Colombia frequencies to conduct its proposed Atlanta-Bogota service.

This is a simple case with two applicants each seeking seven frequencies to offer daily nonstop Colombia service. However, whereas Continental is a major Colombia incumbent, Delta is the only new entrant applicant that has applied for an award in this proceeding. In recent cases, the Department has used expedited

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procedures to select carriers similarly situated to Delta, based on analogous market structure considerations. See, e.g., Orders 98-7-25 and 98-10-19 (Selecting Continental by abbreviated Show Cause proceedings to provide Cleveland-London service over American's San Jose-London proposal.)

The Department has all the information necessary to make a reasoned determination that the seven Colombia frequencies should be awarded to Delta, based on the overwhelmingly superior market structure benefits of Delta's proposal, combined with the compelling service benefits of enabling Delta to offer competitive network service to Colombia from Atlanta, the largest and most effective airline hub in the United States. In these circumstances, since an award to Continental would block new entry and competition from Delta in the U.S.—Colombia marketplace, Continental's route proposal for the seven newly available frequencies should be rejected without resorting to additional and unnecessary proceedings.

WHEREFORE, Delta Air Lines, Inc. urges the Department to immediately issue a Show Cause Order Awarding Delta seven frequencies for Atlanta-Bogota service and a certificate of public convenience and necessity authorizing Delta to provide U.S.-Colombia service.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that I have, this 20th day of April, 2000, served the foregoing Reply of Delta Air Lines, Inc., upon those persons listed on the attached service list by depositing copies thereof in the United States mail, first class, postage prepaid.

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