

'Proposal for Essential Air Service - Moab, Utah  
 Provided by Redtail Aviation, Inc.  
 Split-run between C-402C and BE-200

<b>EXPENSES:</b>	C-402 5/15-9/15	BE-200 9/16-10/31	BE-200 11/1-3/31	CE-402 4/1-5/14	ANNUAL TOTAL:
Pilots	27923	8377	27923	8377	72600
Co-Pilots	15823	4747	15823	4747	41140
Fuel	39614	12938	36000	6791	95343
Maintenance	59640	17014	47344	10224	134222
BE-200 lease @ \$150,000/year #	82488	14116	39280	14116	150000
CE-402C @ \$67,080/year #1	36876	6322	17560	6322	67080
BE-200 hull insurance @ \$13,500	7424	1270	3535	1270	13500
CE-402C hull insurance @ \$9980/	5486	941	2613	941	9980
<b>Total Direct Expense:</b>	<b>275275</b>	<b>65724</b>	<b>190078</b>	<b>52788</b>	<b>583865</b>
Indirect Expense (*2):					231343
Marketing:					5000
Total Operating Expense:					820208
Economic Cost @ 5%:					41010
<b>TOTAL EXPENSE:</b>					<b>861219</b>
<b>REVENUE:</b>	Passengers (*3)		3545		
CNY-SLC @ 80/person				283600	
Other revenue				0	
<b>TOTAL REVENUE:</b>					<b>283600</b>
<b>SUBSIDY @ 98% Completion:</b>					<b>566066</b>

\*1 - Backup aircraft

\*2 - Indirect Expenses - see detail page

\*3 - Passengers - Past 3 year average